

**Izola Boat Show 2009** Prodajni salon navtike, Marina Izola, 22. – 27. 9. 2009

Show Offices: Exponautic, d.o.o.

Sejemski pisarni:

>>Slovenska 30, Ljubljana

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>>Marina Izola

Tomažičeva 4a, 6310 Izola

# registration form

*By signing this registration form, the exhibitor accepts the general conditions set by the organiser of the fair and enters into a business cooperation contract with the organiser.*

*The contractual parties are Exponautic d.o.o., Komenskega ulica 12, Ljubljana, VAT No: SI37568833 (hereinafter referred to as the Organiser), and the below given exhibitor*

general data	
Name of exhibitor:	
Headquarters:	
Postcode and town:	
Taxpayer: yes / no	
VAT No.:	
Telephone:	Fax:
E-mail:	Website:
TR račun podjetja:	

I wish to receive information for exhibitors:			
<input type="checkbox"/>	by mail to the address above	<input type="checkbox"/>	by fax to the number above
<input type="checkbox"/>			by e-mail

text for entry in the fair catalogue (Description of the company max. 50 words)

vessels exhibited (List the vessels you wish to exhibit at the fair)				
producer	model	length	width	draft

**brand names** If you wish to exhibit brand names other than those stated above, please list them in the table below.

producer / brand name	country of origin	exhibit(s)

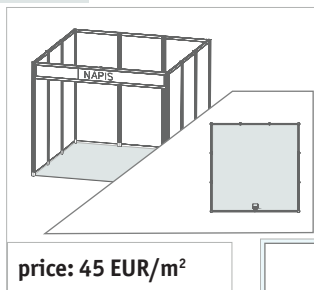
### order for exhibition space and services

(all prices are in SIT and EUR and include VAT) In accordance with the general conditions, we hereby irrevocably order the following services:

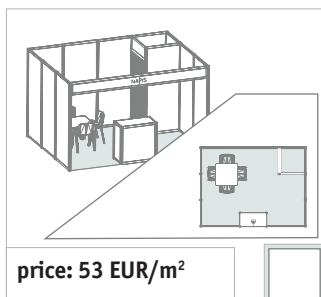
A - non-equipped covered exhibition space	EUR	length (m)	width (m)	draft (m <sup>2</sup> )	SUM
in row one open side 12m <sup>2</sup>	70,00				
corner two open sides 20m	78,00				
insular (min. 60 m <sup>2</sup> )	84,00				
<b>A - equipped covered exhibition space</b>					

#### KLASIC - basic order

- partition walls
- carpet
- standard inscription
- spotlight 1 pc/6m<sup>2</sup>



#### KLASIC - standard order



- partition walls
- carpet
- standard inscription
- 4 chairs
- counter
- spotlight 1 pc/6m<sup>2</sup>
- storage up to 2m<sup>2</sup>
- curtain

<b>A - exhibition space ashore - tents</b>	<b>EUR</b>		<b>length (m)</b>	<b>width (m)</b>	<b>draft (m<sup>2</sup>)</b>	<b>SUM</b>
tent 4x4 m, equipped (desk, 4 chairs, counter, wooden floor, carpet)	1.890,00					
approx. price per m <sup>2</sup> for bigger tents upon agreement	95,00					
<b>A - outdoor exhibition space</b>	<b>EUR</b>		<b>length (m)</b>	<b>width (m)</b>	<b>draft (m<sup>2</sup>)</b>	<b>SUM</b>
Unequipt exhibition space without tend min. 12m	45,00					
Unequipt exhibition space – insular (4 open sides) min. 50m	65,00					
<b>B - exhibition space in the sea (moorings)</b>	<b>EUR</b>		<b>length (m)</b>	<b>width (m)</b>	<b>draft (m<sup>2</sup>)</b>	<b>SUM</b>
<b>The exhibition space consists of a mooring and an equipped tent 4x4 m (desk, 4 chairs, counter, wooden floor, carpet)</b>						
mooring up to 14 m	3.410,00					
mooring up to 16 m	3.960,00					
mooring up to 18 m	4.860,00					
mooring more than 18 m	agreement					
mooring for used boats 22,50 EUR/m <sup>2</sup>						
<b>Additional mooring space is 30 Eur/m<sup>2</sup> according of overall length &amp; overall beam</b>						
<b>The exhibition space in the sea (moorings) without equipment</b>						
mooring up to 14 m	2.320,00					
mooring up to 16 m	3.015,00					
mooring up to 18 m	3.645,00					
mooring more than 18 m	agreement					
mooring for used boats 22,50 EUR/m <sup>2</sup>						

<b>C - electricity and communication links</b>	<b>EUR</b>	
power 1.5 kW	165,00	
power 3.0 kW	187,00	
power 5.0 kW	220,00	
Internet connection	165,00	
<b>D - services</b>		
hostess speaking a foreign language (price per day)	88,00	
cleaning of the exhibition space (for the whole duration of the fair per m <sup>2</sup> )	6,00	
<b>Extras (mark)</b>		
Ornamental plants		
Catering		
Technical guarding		
Spedition		
Hotel reservation		
Video		
Photo		
Boatlift or forklift		

order for exhibition space and services		
E - advertising	EUR	
<b>website www.izolaboatshow.com</b>		
"block" ad on the introduction page of the website	880,00	
"classic" ad on inner pages of the website	500,00	
"button" ad on the website pages rotation 8	176,00	
<b>outdoor advertising</b>		
jumbo poster at the entrance or within the area (printing and set up included)	1.500,00	
advertisement 4x2 m on the fairground fence (printing not included in the price)	300,00	
pack of 5 advertisements on the fairground fence	880,00	
pack of 10 advertisements on the fairground fence	1.375,00	
<b>F - entrance tickets and invitations</b>		
back side of the ticket exclusive one-day ticket Tues., Wed. and Thurs.	138,00	
back side of the ticket exclusive one-day ticket MonFrid., Sat., and Sun.	176,00	
invitation back side	220,00	
inserts/brochures delivered to each visitor together with the ticket (one day)	220,00	
ticket (one day) prints provided by the exhibitor	50,00	
<b>registration of exhibitor</b>		
Exhibitor entry in the fair, catalogue with up to 50 words, registration fee and colour advertisement in the fair catalogue 1/1	390,00	

discounts			
<ul style="list-style-type: none"> <li>• Regular exhibitors (last year's participants) get a 10 % discount on all prices from categories A, B and C.</li> <li>• Quantity discounts are possible for orders exceeding 10.000 EUR (VAT included) and will be calculated individually.</li> </ul>			
<p>For each pack of services amounting to 1.000 EUR, the exhibitor gets two permanent ticket with a limited number of entries to the fair.</p> <p>Additional permanent tickets are available for exhibitors at a price of 30 EUR per ticket. Exhibitors can order invitations for their business partners, for which a 30% discount on the price of the daily ticket will be calculated, provided the invitations are exchanged for tickets at the ticket office.</p>			
I order additional		permanent entrance tickets and	invitations for business partners.

<b>parking places</b>		
For each pack of ordered services amounting to 2.000 EUR, the exhibitor is entitled to one parking place nearby the fairground area. The exhibitor can order additional parking places at the price of 50 EUR from 22. - 27. 09. 2009.		
I order additional		parking places.
<b>catering offer for exhibitors</b>		
As every year, there will be a special catering offer provided for the exhibitors. Each exhibitor gets two tickets for catering and an additional ticket for each order of services in the amount of 3.500 EUR. Additional catering tickets will be available for the price of 25 EUR per ticket.		
I order additional		tickets for catering.

**general conditions**

**Article 1 (General Provisions)**

The organiser undertakes in lieu of payment and under the general provisions of this Contract to make available to the exhibitor exhibition space at the international "Nautical Showcase Izola 2009" for the period from 22. 9. 2009 until 27. 09. 2009 at the Marina Izola. The exhibitor must submit to the organiser data on his or her exhibition programme. The exhibitor may only exhibit registered objects. The exhibitor undertakes to abide by the deadlines defined in the Contract. If situations arise not covered by this Contract, general regulations, usages of trade and good business practice shall apply.

**Article 2 (Rights of the Organiser)**

The organiser arranging the exhibition space in the interest of the event and based on technical capacities shall decide on the allotment of exhibition space. The organiser reserves the right to a deviation of approximately  $\pm 10\%$  when allotting exhibition space. The smallest surface area of exhibition space which can be requested is 12 m<sup>2</sup>. Every change in allotted exhibition space must be approved by the organiser on the basis of a written request by the exhibitor. The organiser may in the interest of the event move or close entrances and exits in the hall and when necessary perform other changes with regard to the exhibition spaces. In the event of excess demand for allotted formats of exhibition space the organiser reserves the right to allot the desired format of space to those exhibitors who have ordered a larger surface area of exhibition space. Prior to a decision on the allotment of exhibition space the organiser shall in written form inform all interested exhibitors of the ensuing situation. The organiser also reserves the right to choose materials for execution of orders with regard to fittings and connections in the exhibition space unless other prior arrangements have been made.

**Article 3 (Rights and Obligations of the Exhibitor)**

The exhibitor shall have the right to a refund of the remitted amount for the exhibition space should the organiser for any reason whatsoever fail to place at the exhibitor's disposal the allotted exhibition space. The exhibitor must during the operating hours of the fair be present in his or her pavilion. The organiser shall allow the exhibitor the direct sale of goods and services in accordance with valid regulations, inclusively with the acquirement of all necessary consents and licenses. The exhibitor must acquire all consents and licenses prior to the start of the showcase.

**Article 4 (Exhibition Space)**

The exact specification of the allotted exhibition space is visible on the registration form, which is a constituent part of this contract. Exhibitors exhibiting vessels moored in the sea are required to hire a tent with a dimension of at least 3x3 m. Incomplete, unsigned and unstamped registration forms shall be deemed invalid by the organiser who reserves the right to accept another exhibitor of its choice. Domestic as well as foreign exhibitors may exhibit at the fair who have suitable exhibition objects and do not pose a threat to the safety of other exhibitors, visitors and inventory and which are not contrary to valid regulations.

**Article 5 (Publications)**

Registration shall also include mandatory entry into the fair catalogue. The exhibitor expressly gives permission to the organiser to publish the data stated on the registration form in the showcase catalogue. Upon agreement with the organiser, it is possible to publish added text in the catalogue. In the event of incomplete data on the registration form only the fundamental data of the exhibitor shall be published in the supplement to the catalogue. The organiser reserves the right to correct

or reject the added text for mandatory entry into the catalogue and the right to allot pages of the catalogue for advertising purposes upon its own discretion unless previously agreed upon in a written form.

**Article 6 (Cancellation of Registration on Part of the Exhibitor)**

In the event the exhibitor cancels the submitted registration or respectively signed contract, he or she shall pay: 30 % of the price of rental for the ordered exhibition space if cancelling 15 days prior to commencement of the event; 100 % of the price of the rental for the ordered exhibition space if cancelling less than 15 days prior to commencement of the event; In the event the organiser cancels the order for fittings, connections and other services, the organiser shall pay: fees in the amount of 15 % of the value of the order if the organiser has informed the exhibitor of cancellation more than 7 days prior to commencement of the event fees in the amount of 70 % of the value of the order if the organiser has informed the exhibitor of cancellation more than 7 days prior to commencement of the event. In both cases cancellation fees shall consist of a lump sum compensation for damages.

**Article 7 (Prices and Payment)**

The prices for exhibition space, fittings, connections, advertising services, admission fees and other services are stated in the registration form. In addition to these services, the exhibitor shall also pay the registration fee and fee for mandatory entry into the events catalogue as visible on the price list. For orders for technical connections and other fittings which fail to be ordered 14 days at the latest prior to the event the price shall be increased by 50 %. The organiser shall perform the belated orders if it feels that they are technically feasible and feasible with regard to time. Regardless of in which currency payment is made, tax shall be calculated in accordance with the Value Added Tax Act. On the basis of registration, the exhibitor shall receive the contract and invoice, which must be settled in whole within the specified period. Prompt payment of the invoice is a condition for allotment of exhibition space. In the event of a cancellation of advertising orders and orders for services, the organiser shall pay a cancellation fee in the amount of the actual costs. The exhibitor shall receive a cost estimate for all necessary services, installation of connections and other orders submitted within the registration deadline or during the duration of the event. The organiser shall only perform such work upon receipt of payment for such additional services.

**Article 8 (Revocation of Exhibition Space)**

The organiser shall have the right to rescind the concluded contract due to reasons defined by the code of obligations or if it ascertains that:

- the exhibitor during the registration period is in the process of composition, bankruptcy or liquidation proceedings,
- the organiser holds unpaid claims on the exhibitor from other addresses, or
- the objects to be exhibited at the event are not suitable for the event and fail to honour technical safety norms or are otherwise not in accordance with legislation, or if the exhibitor fails to remedy these deficiencies within one day upon notice thereof.

The service of fittings and connections shall not be performed for the exhibitor if:

- the exhibitor fails to settle the invoice within the agreed upon deadline, or
- the requirements of the client are contrary to technical safety norms for work at the fair event.

**Article 9 (Technical Conditions)**

The exhibitor must submit to the organiser plans (projects) on the placement of fittings for the exhibition space at least 14 days prior to commencement of the event. These plans (projects) must be approved by the organiser before the start of installation. The mandator of these fittings and connections must submit all technical requirements necessary for the set up of the exhibition space or preparation of connections as well as special requirements and services on time. With regard to orders, all valid regulations in the area of safety at work, fire safety and house rules must be observed.

**Article 10 (Date and Location of the Event)**

If the event is unable to be implemented due to situations beyond the organiser's control (force majeure, strikes and other) the organiser may demand from the exhibitor a payment of 25 % of the price for the exhibition space. The organiser shall not be entitled to this payment if it is responsible itself for the non-implementation of the event. In the case the event is cancelled due to the reasons stated in Article 8 of this contract, the organiser shall be entitled to at least 50 % of the agreed upon value of performed orders for fitting and connections.

**Article 11 (Conditions of acceptance)**

The execution of performed orders for fittings and connections shall be performed by the exhibitor and organiser at the latest by:

- for the exhibition space, 24 hours prior to commencement of the event
- for electricity, PTT and water connections, 12 hours prior to the event
- and for additional orders and services which were ordered and paid for at least 24 hours prior, by the commencement of the event. If the exhibitor fails to assume the performed orders within these periods, he or she shall not be entitled to a reclamation of the performed services if they have been implemented in accordance with the order.

**Article 12 (Exhibitor's Passes)**

The exhibitor is entitled to gratuitous exhibitor's passes for all personnel in the exhibition pavilion (permanent passes for exhibitors) according to distribution key. The organiser reserves the right to confiscation of the exhibitor's passes (permanent passes for exhibitors) for wrongful conduct.

**Article 13 (Set up, Dismantling, Maintenance)**

Set up and dismantling of exhibition spaces must be registered in advance. The exhibitor is obligated to strictly conform with periods for set up and dismantling, prescribed in notes for exhibitors. The exhibitor or his executor must commence with the set up and fitting of the exhibition space one day (24 hours) prior to commencement of the event. If the allotted exhibition space fails to be filled until this time and the organiser has not yet received from the exhibitor any written notice with regard to installation, the organiser reserves the right to dispose of the exhibition space from that moment on without explanation and shall charge the exhibitor the entire price of the exhibition space. Installation work must be performed by 18.00 at the latest on the last valid day for installation. If this deadline for installation is exceeded, the organiser is entitled to charge the exhibitor for costs arising thereof. In the event of exceeding the installation period, the organiser shall be entitled to clear away the exhibition space (pavilion) at the cost and risk of the exhibitor. Upon dismantling, the exhibitor shall turn over the exhibition space to the organiser in the condition it was received, otherwise the exhibitor shall charge the organiser for all arising damage. When setting up and fitting exhibition spaces the exhibitor or his executor must observe:

- fire safety regulations,
- other technical regulations and standards,
- all valid regulations regarding safety at work, and
- general conditions of the fair.

The exhibitor may not remove the exhibited objects (exponents) from the exhibition space prior to conclusion of the event. The exhibitor may leave the exhibition space prematurely only upon written consent of the organiser. The organiser undertakes to consistently service or remedy arising deficiencies and defects on the hired equipment and materials.

**Article 14 (Warranty and Insurance)**

The organiser shall not be liable for damage to, loss of or alienation of property of the exhibitor or his executor (exhibition objects, equipment or other) arising from theft, fire, accidents or any other cause. The organiser shall not give warranty for vehicles left on the fairgrounds by the exhibitors, their employees, authorised persons or their executors.

The organiser shall not be liable for deficient or erroneous orders (forms). The organiser shall charge for all repairs and additional endeavours which are a consequence of the deficient order. The exhibitor shall insure exhibited objects and other equipment in the exhibition space at his own cost. The exhibitor is also obligated to insure hired equipment and material. The exhibitor shall be accountable for all material damages or loss caused by wrongful conduct with the hired equipment, materials and connections. The exhibitor is liable for damage or accidents caused to the organiser or third persons at the exhibition space by himself, his personnel or his guests. The exhibitor may not sublet his allotted exhibition space or part of exhibition space, the hired equipment or connections to third persons without the special consent of the organiser. In the event of a breach of these provisions, the organiser reserves the right to additional charges to the exhibitor in the amount of 100 % of the price of the allotted exhibition space or advertising space. The exhibitor may not without the knowledge of the organiser encroach upon construction, installation or equipment.

**Article 15 (Presentations)**

The exhibitor must have for all types of presentations which will be carried out in the allotted exhibition space the written consent of the organiser. The organiser shall issue a written consent upon submission of all required documentation from the competent administrative organs, which shall also include the stated presentations of the exhibitor. The organiser is entitled upon issued written consent to limit or prohibit presentations which cause noise, dirt, dust, emission of gasses or any other obstacles to the flow of the event. The presentations may only take place in the allotted exhibition space of the exhibitor.

**Article 16 (Cleaning of the Exhibition Pavilion)**

The organiser shall be responsible for cleaning of the fairgrounds and halls in the tents. Cleaning of exhibition pavilions is the responsibility of each exhibitor; the organiser or a contracted organisation may assume cleaning obligations upon order and at the cost of the exhibitor.

**Article 17 (Liens)**

The organiser shall be entitled to liens and right of retention to all goods brought to the fairgrounds (exhibition objects, equipment and other) by the exhibitor in the case of unsettled claims it has with the exhibitor.

Retained goods shall be warehoused at the cost and risk of the exhibitor. If the exhibitor fails to settle open claims within 30 days of conclusion of the event, the organiser shall be entitled to sell the retained goods and with the subsequent proceeds settle the unpaid claim and arising costs and remit within 15 days from the sale of the goods to the exhibitor eventual differences.

**Article 18 (Settlement of Disputes)**

The organiser and exhibitor shall resolve all disputes amicably. If this is not possible, any disputes arising shall be resolved by the competent court of Ljubljana.

Izola, date

In \_\_\_\_\_, date \_\_\_\_\_

Organiser:

Exhibitor: